

Contact: Nancy Bohman
Bohman Marketing & Communications
nancy@bohmanmarketing.com
614-264-0620

MT BUSINESS TECHNOLOGIES RECOGNIZED WITH HP OPS ELITE PARTNER STATUS

HP Awards Less than One Percent of Dealers the OPS (Office Printing Solutions) Elite Status

Mansfield, OH; August 4, 2011—MT Business Technologies, a leader in office document and workflow solutions has been awarded the HP Office Printing Solution (OPS) Elite partner status, which places the firm among the top 1 percent of all HP partners in the U.S.

As a partner in the Elite program MT Business Technologies demonstrates a consultative sales approach to solving their client's business problems and have proven their expertise in providing complex printing and imaging solutions for unique printing needs, with superior industry qualifications and skills validated by HP's technology professionals.

The HP OPS Elite Partner status is the highest designation awarded by the Imaging and Printing Group at Hewlett Packard. With fewer than 80 "Elite Dealers" in the entire country, HP recognizes its partners that go beyond providing just equipment and instead, providing a strategic approach to solving clients' business problems.

As an Elite partner, MT Business Technologies is a proven expert in Managed Print Services (MPS), working with clients' to optimize their printing and imaging infrastructure as well as making their document workflow more efficient. This improved efficiency often results in a reduction in operational expenses for the businesses they serve.

"Our focus has been on helping businesses optimize their document workflow, reduce their printing costs and the impact on the environment. This recognition confirms our commitment to doing the right thing for our customers." explained Carl Fernyak, CEO, MT Business Technologies.

"We've been providing the Ohio market with office solutions for many years and are proud to be an HP Elite Partner," noted John Heiser, President, MT Business Technologies.

MT Business Technologies specializes in helping businesses optimize their office productivity and efficiency through improved document workflow and technology. Solutions include managed print services, office equipment for printing and copying; and document storage and retrieval systems. MT's dedicated technology group, Meridian Managed Technologies provides IT solutions such as remote network monitoring, security, backup and recovery solutions as well as classroom technology for education. MT Business Technologies is a privately held third generation Ohio company. For more information visit www.mtbt.com